

Rohan Saraswat



Portfolio



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rohansrt

About

Customer & stakeholder centric, systems oriented operator who has built teams, platforms, AI products, processes, & ventures. Ability to bridge technology and business to build scalable solutions in ambiguity-heavy environments.

Education

Indian School of Business | MBA

Apr'25 – May'26

GPA: 3.6/4.0 | National Winner – Tata Imagination Challenge (10/4L+) & ReLead by Renew (1/4K+)

Indian Institute of Technology Roorkee | B.Tech, Mechanical Engg.

Jul'16 – Jun'20

GPA: 8.4/10.0 | National Winner – Tata Innoverse, NTSE Scholar, KVPY Scholar, JEE Adv. AIR 1988

Experience

Deloitte, India

May'26 – Current

Consultant – Global Business Services (Client - 3M)

Bangalore

- Assessing India **GCC expansion** across 5 supply chain functions through **GCC benchmarking and strategic business case**

Jaguar Land Rover, India

Sep'20 – Oct'24

Project Lead – Program & Platform Delivery, Capability Building, Advanced Technology

Bangalore

GCC Growth, Platform Delivery & Sourcing

- Built India Climate Team 0-to-1 as **seed member** by scaling to an **8-member team**, building supplier-academia network
- Led **5 member team** for 2024 Climate EV platform from design to launch, owning 100+ requirements across 5 **gateways**
- Defined **SoW, PRDs, functions, & HVAC architecture** translating user & legacy needs to **scalable platform** for **2L+ EVs**
- Managed 4 suppliers & sourced **GBP 400M+ Denso HVAC** aligning cross functional teams on performance, cost, quality

Data Products, Automation & Operational Excellence

- Designed **ML based component failure prediction** feature for **1M+ user** apps to forecast failures based on noise pattern
- Built analytics dashboarding tool for **120+ users** by aggregating multisource data into visualization & automated reports
- Saved **2k+ annual hours** by migrating 10k+ requirements from IBM to Dassault in a BCG led workflow standardization
- Boosted **team output by 30%** as first **Scrum Master** by defining epics, sprint stories and operating cadence workflows

Initiative Leadership, Stakeholder Management, Cost Optimization

- Awarded **Exceptional Creator** for piloting Systems Engineering toolsets across 8 UK teams supporting 500+ members
- Secured **INR 5 Cr leadership buy-in** for India sustainability venture with **business case** creation and supplier alignment
- Unlocked **45% development cost savings** through Tata ecosystem synergies & **India based capability** creation initiatives

Jaguar Land Rover, United Kingdom

Mar'22 – Oct'22

International Project Lead – Advanced Prototyping & Testing

Gaydon

- Delivered **0-to-1 sustainable cabin POC** from concept to validation, enabling 2030+ EU and US regulatory readiness
- Conducted **50+ customer interviews** & A/B experiments, improving time-to-comfort metric by **25%** with UX redesign
- Reduced **R290 R&D cost 60%** by shifting work from UK institutes to IISc and structuring first India-led execution model

Ventures/Initiatives

ExperGo | Founder | AI-led Expertise Platform

2025 – Present

- Won **Tata Imagination Challenge'26** receiving INR 2L prize (Top 10/ 4L+) and National Recognition in Economic Times
- Built **AI led expertise platform** connecting retired professionals with emerging talent by trainings and venture advisory

PayPal | Product Management Intern | ISB Experiential Learning Program

Jul'25 – Jan'26

- Built **data driven B2B/B2C features** recommendations targeting +10% ARPU growth & improved merchant engagement
- Defined GenAI feature **user journey, workflow & GTM** strategy for POS aggregation, smart analytics, payout automation

Self Projects Portfolio | Gulliver | InLight | CampAlign | KalkiAI | ExperGO | PlayOS

Skills

Business: Project Leadership, Stakeholder & Supplier Mgmt., 0-to-1 Product Delivery, Growth Strategy, Analytics, Agile/Scrum
Technology: GenAI, Cursor, Notion, Figma, N8N, Supabase, Visual Studio, GIT, SQL, Python, MS Office, Jira, Confluence